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## QUESTIONS TO ASK AN EMPLOYER IN AN INTERVIEW

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IMPORTANT QUESTIONS YOU SHOULD ASK
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| <ol style="list-style-type: none"><li>1. Please explain what my day-to-day responsibilities would be.</li><li>2. What are some of the abilities and skills needed to be successful in this position?</li><li>3. What are the short term / long term goals for this department and how do they relate to the company as a whole?</li><li>4. Please tell me about the company's management style.</li></ol> |
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### MORE QUESTIONS TO ASK

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*Write out at least 5 questions to ask during your interview. (It's difficult to think of a well-worded question when you're under pressure, so do this ahead of time.) Your questions should be thoughtful and express your interest in the company. Here are a few examples.*

1. Tell me about the history of growth of your company.
2. What is your highest priority in the next six months, and how could someone like me help?
3. Tell me about a typical day.
4. Tell me about your training program.
5. What are the characteristics of your top people?
6. What are three main qualities you are looking for in a candidate?
7. How do you see me fitting in with your company?
8. If I were to ask your top rep what he / she likes most / least about the company, what kind of response would I get?
9. How do I compare with other qualified candidates?
10. Do you have any reservations about my being successful with your company?
11. What does your interview process entail?